

**TENDER DOCUMENT FOR THE SUPPLY OF FLUORESCENT MAGNETIC PARTICLE INSPECTION (FMPI) MACHINE THROUGH BUYBACK POLICY**

**TENDER DOC NO: AIESL/NEC-BOM/PPC/**



<p><b>NAME &amp; ADDRESS OF THE AGENCY/CONTRACTOR</b></p> <p>M/s.....</p> <p>.....</p> <p>.....</p> <p>Phone : _____</p> <p>Email : _____</p>
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**SCHEDULE OF TENDER**

<b>TENDER NO</b>	<b>AIESL/NEC-BOM/PPC/</b>
<b>SCOPE OF WORK</b>	<b>SUPPLY &amp; INSTALLATION OF FMPI MACHINE THROUGH BUYBACK POLICY</b>
<b>TENDER ISSUER</b>	<b>AI ENGINEERING SERVICES LIMITED</b>
<b>PRE BID – SITE VISIT DATE</b>	<b>14<sup>th</sup> JULY 2023 at NEC for old machine on-site inspection.</b>
<b>LAST DATE OF SUBMISSION OF BIDS</b>	<b>01<sup>st</sup> Aug 2023 10:30 HRS</b>
<b>DATE OF OPENING OF TECHNICAL BIDS</b>	<b>01<sup>st</sup> Aug 2023 11:30 HRS</b>
<b>PLACE OF SUBMISSION &amp; OPENING OF BIDS</b>	<b>Production Planning and Material Management Department, New Engineering Complex AIESL, Vile Parle East Near Bamanwada Mumbai- 400099.</b>
<b>DATE OF PRICE BID OPENING</b>	<b>WILL BE COMMUNICATED TO SUCCESSFUL TECHNICAL BIDDERS</b>

AIESL  
AI ENGINEERING SERVICES LIMITED

**TENDER NOTICE**

AI Engineering Services Limited (AIESL), has the biggest MRO set up in India and provides Base Maintenance facilities at Mumbai, Delhi, Kolkata, Hyderabad, Thiruvananthapuram and Nagpur. AIESL NEC MUMBAI invites Sealed/Closed Tenders from the manufacturers / authorized distributors / suppliers for the supply & installation in NEC of FMPI MACHINE as per following Annexures

- Technical - Annexure – A
- Price - Annexure – B

Reference No.: **AIESL/NEC BOM/PPC/**

1. Sealed tenders are to be submitted in a two-bid system (Technical Bid and Price Bid separately) as per the following details:

**1.1. Technical Bid (COVER – I)**

To be super scribed with “**Technical Bid for the Tender Reference No: AIESL/NEC-BOM/PPC/**” and must contain the following: Tenderer’s response **Annexure – A** (Specification compliance) along with Pre-Qualification Criteria and response to Tender Terms & Conditions.

**1.2. Price Bid (COVER – II)**

To be super scribed with “**Price Bid**” for Tender Reference:

**AIESL/NEC-BOM/PPC/** and must contain the following:

The Supply & Installation with Buyback Price on old Magnaflux MPI Machine and Magna Spray Demagnetizer Model No. SP-DMT-30.

The old machine is to be replaced by new machine on the same location with installation & commissioning to be completed by Bidder.

The disposal of old machine is to be carried out by bidder.

**Annexure– B**

The rates should be written in figures as well as words. In case there is mismatch in rates quoted in figures and words, the amount in words shall prevail.

**2. TENDER SUBMISSION:-**

The two sealed envelopes i.e., one Technical Bid (cover I) and one Price Bid (cover II) should be further put in a Master Envelope super scribed with

“**FERROMAGNETIC FMPI Machine Tender Reference: AIESL/NEC-BOM/PPC/**”

The above should be submitted at the following address by on or before **01st AUGUST 2023, 10:30 AM.**

**The Deputy General Manager  
Production Planning and Material Management Department  
New Engineering Complex AIESL  
Vile Parle East near Bamanwada  
Mumbai-400099.**

### 3. DEFINITIONS

- a. In this contract, the following terms shall be interpreted as indicated. "Contract" means the agreement entered into between the Purchase and the Contractor, as recorded in the contract form signed by the parties including all annexure thereto and appendices therein.
- b. "Goods" or "Items" shall mean all of the equipment including their accessories and /or other materials, which the Tenderer is required to supply to the Purchaser under the contract.
- c. "Purchaser" or "Buyer" or "Owner" means AIESL, AI Engineering Services Limited.
- d. Tenderer" or Seller" or "Bidder" means the individual or firm or company, who are manufacturers and suppliers, on whom the order for work is placed and shall be deemed to include their approved successors, heirs, executors and administrators, holding company/Group/Group Companies, Conglomerate as the case may be.
- e. "AIESL representative" mean the authorized representatives of the purchaser.
- f. "Manufacturer" means original equipment manufacturer (OEM). "Vendor "means contractor/supplier to the Bidder.

### 4. TENDER TERMS AND CONDITIONS

#### 4.1 SCOPE OF TENDER AND OBLIGATIONS: -

**(Confirmation on compliance on following points to be submitted with Technical Bid)**

- a) The tenderer should ensure that: -
  - i. The Tender document should be neatly typed and signed on numbered pages filed in binding folder.
  - ii. Corrections/over writing, if any, should be duly authenticated with full signature of the person who is signing the tender (initials will not be accepted).
  - iii. Attached documentary proof in binding folder should be indexed chronologically, labeled and counter signed.

**Non-Compliance to any of the above shall be liable for tender rejection.**

- b. Tenders received late, delivered at different address other than as specified in the tender / or lost in transit will not be accepted irrespective of whether the delay has arisen on account of the delivery system, i.e., postal, courier etc.
- c. Tenders received through fax and / or email will not be considered.
- d. Tenders that are incomplete are liable to be rejected.
- e. On the date of opening of the tender, the "PRICE BIDS" would be kept in custody of AI Engineering Services Ltd in sealed condition as received from tenderer. Representatives of the bidder can attend the bid openings.

- f. The Price bids of only those tenderers, who qualify in the Technical Bid evaluation, would be opened at a later date which will be intimated to technically qualified bidders, in advance.
- g. In case any indication of price is included in the Technical bid, the Bid will be rejected without any reference to the tenderer. No correspondence will be entertained in this regard.
- h. Validity of Quotes: The Price quoted should remain valid for acceptance for a period of 120 days from the date of opening of the tender.
- i. AI Engineering Services Limited, reserves the right to accept / reject any / all offers without assigning any reasons.
- j. The successful tenderer shall supply deliver and commission Equipment/item to operation, as per terms of the tender.
- k. AI Engineering services Limited has the right to reduce/ increase the quantity of equipment/item without any increase in unit price. During the course of tender and warranty/ extended warranty period, based on future requirement the unit location may be subject to change.
- l. The successful tenderer shall at its own cost and expense supply the Equipment and perform the Work:
- i. in accordance with the Specifications;
  - ii. in accordance with the Delivery Schedule;
  - iii. in accordance with the best industry practice, diligently, efficiently, in a timely manner with reasonable care and skill to be expected of a reputable supplier experienced in the type of work to be carried out under the tender.
  - iv. The old machine is to be replaced by new machine on the same location with installation & commissioning for successful operation to be completed by Bidder.
  - v. The disposal of old machine is to be carried out by bidder.
- m. The successful tenderer shall provide AIESL with a List of Spare Parts/Components required for monthly, half-yearly and yearly preventive maintenance and recommend spare parts/components price list as well as its local agents in India.
- n. In the event of default, AIESL reserves the right to cancel the order and can claim damages from successful bidder and also reserve the right to award the PO to another party at the cost and risk of the successful tenderer.
- o. Intention to Quote:  
You are requested to confirm your intention to quote / regret preferably by email.
- p. Any modification/alteration of the original Tender by the Bidder shall lead to disqualification.

## 4.2 COMMERCIAL TERMS

(Confirmation on compliance on following points to be submitted with Technical Bid)

**4.2.1 Earnest Money Deposit (EMD):** Non-Compliance on EMD terms will lead to disqualification. (For those registered as MSME, EMD may be exempted)

**4.2.2** An Earnest Money Deposit of Rs.50000/- INR (Rs. Fifty Thousand only) must be submitted by means of Bank Draft or Banker's Cheque in favour of AI ENGINEERING SERVICES LIMITED, payable at MUMBAI, and should be submitted along with the technical bid (Cover I).

**4.2.3** EMD will not carry any interest.

**4.2.4** EMD in respect of successful bidder will be adjusted against Security Deposit.

**4.2.5** Payment terms (Non acceptance by the Bidder on Payment terms will lead to disqualification) :-

Normally advance payments will not be made, however, if required may be considered only against suitable Bank Guarantee, for which bidder must bear the charges.

### 4.2.6 Mode of Payment

Payment will be made through ECS mode. Kindly provide the following information:

- Account Name
- Name of the Bank
- Branch Name
- Account Number
- Bank Code/MICR No.
- Swift Code No.

### 4.2.7 Security Deposit (SD) /Performance Bank Guarantee (PBG) :

**Non-Compliance on SD/PBG terms, as below will lead to disqualification:**

The bidder who qualifies for award of PO will have to deposit with AIESL 5% of the total value on Ex works price in the Purchase Order towards interest free Security deposit, within 2 weeks of the receipt of the Purchase Order. The Applicable Security Deposit / Performance Bank Guarantee will be in the form of Bank Guarantee/ Demand Draft or Bankers Cheque in favour of "AI ENGINEERING SERVICES LIMITED" payable at MUMBAI.

In case of submission of Security Deposit/Performance guarantee by Bank Guarantee/ Demand Draft or Bankers Cheque, it may be noted that the original BG has to be forwarded by the Bank directly to AI Engineering Services Ltd through registered AD. The expense incurred towards submission of Security Deposit/Performance Bank Guarantee will have to be borne by the successful bidder.

Validity of SD/PBG would be till the warranty period and will be returned after the completion of all obligations under the Purchase Order/ Contract without interest.

**4.2.8 Delivery Schedule (Non Compliance on Delivery Schedule will lead to disqualification):**

The units to be delivered within 30 days from the date of receipt of Purchase Order (PO).

Delivery Point/Receipt (**Non Compliance on of commissioning will lead to Disqualification**):-

**Quote is for Delivery, Commissioning of New equipment & Disposal of Old equipment**

**4.2.9 Penalty Clause (Non Compliance on Penalty clause terms will lead to disqualification):-**

For the delayed deliveries/commissioning a penalty of 0.5% per week or part thereof, the value of the undelivered portion of the goods on Ex works price, subject to a maximum of 10% of the value of the undelivered part on Ex works price, will be recovered from security deposit or from amount due to Tenderer after due notification to Tenderer.

AIESL further reserves the right to cancel the Purchase Order on the event of delayed deliveries, and to issue a fresh order to any other source. AIESL will not be liable for any cost, obligations and claims incurred by the tenderer due to the cancellation.

**4.2.10 Commissioning of equipment will be done at - NEC BOM, AI Engineering Services Ltd, Vile Parle East, near Bamanwada, Mumbai, 400099.**

**4.2.11 Warranty (Non Compliance on Warranty terms will lead to disqualification) :**

Minimum Warranty of 02 years from the date of commissioning against all materials/ workmanship defects for the unit as well as for the bought-out items and 10 years maintenance and spares support to be given-

For any warranty related issue, the Tenderer should respond within 24 Hours. Any unserviceable Equipment beyond 20 days, in a year due to Bidders response shall attract a penalty of 0.5% per week of submitted SD/PBG. Depleted amount with regard to SD/PBG need to be topped up within fifteen days by the tenderer.

**Standard two years Warranty should include free comprehensive parts replacement & servicing at premises where the equipment is positioned.**

**4.2.12 Firm Price**

Price should remain firm till the fulfillment of PO liabilities.

**4.2.13 Exit/Termination**

The Purchase Order (PO) may be terminated under the following circumstances:

In the case of unsatisfactory performance for breach of any of the tender, AIESL would issue a notice to notify the breach and improve the performance failing which AIESL shall be at liberty to terminate this PO by providing 30 days written notice to the tenderer.

**4.2.14 Arbitration**

Any dispute arising between the parties of the construction, interpretation, application, Meaning, operation or effect of this document or validity or breach thereof, shall first be settled by mutual consultation, if dispute remains unresolved after period of 30 days from the date the mutual consultation has started, the matter shall be referred for settlement to “SCOPE FORUM OF CONCILIATION AND ARBITRATION”, Govt. Of India, and the award in pursuance thereof shall be binding on the parties.

**4.2.15 Jurisdiction**

Any dispute whatsoever shall be subject to the jurisdiction of the courts of MUMBAI.

**4.3 TECHNICAL TERMS**

**(Confirmation on compliance on following points to be submitted with Technical Bid).**

**4.3.1 Quality Assurance Certificate**

Every supply should be accompanied with a Quality Assurance Certificate (QAC) indicating that the goods so supplied are in conformity with the specifications given in the Purchase Order.

**4.3.2 In house inspection**

AIESL reserves the right to inspect Equipment/ item at any stage before accepting. In case, any deviation in quality is found at the time of supply, then the same will be rejected and should be replaced free of cost. Non adherence of this clause may lead to cancellation of PO and AIESL reserves the right to withhold the invoice for that shipment.

**4.3.3 Tags**

Successful bidder/s should affix non removable tags bearing our tag numbers on the equipment as property of “AIESL”, serial No, PO. number and date.

**4.3.4 Pre-Delivery Inspection**

Pre delivery Inspection of Equipment/ item will be carried out by AIESL representatives at manufacturer’s premises. Local facilities for inspection and testing of equipment are to be arranged by manufacturer.

**For inspection on site, the transportation and hotel for the AIESL representatives is to be arranged by the manufacturer from the nearest Airport.**

**5. AWARD DECISION FOR L1**

The Bidder whose net price works out to be the lowest will be determined as L1 for that item and order will be placed on lowest quote basis. The NET PRICE shall be determined based on DAP Cost, Buy back rate to determine L1.

**6. TENDERERS REPRESENTATIONS, CONVENANTS & INDEMNITIES: -**

The tenderer has examined the scope of the Specifications and all other documents, Information and requirement of AIESL, and has satisfied itself as to the adequacy there of for the performance of this Tender.

It is duty of tenderer to draw to the attention of AIESL any errors, discrepancies or inaccuracies in the specifications or such other documents which an experienced supplier of

## 7. INSURANCE & OTHER OBLIGATIONS: -

**Equipment (Including Insurance & Other Obligations) is the sole responsibility of the successful tenderer until successfully accepted by AIESL.**

## 8. PRE-QUALIFICATION CRITERIA (PQC)

S/N	Description	Indicate Compliance along with information
1	<p>a) The tenderer should preferably supply business for at least last 05 years i.e. on or before 1<sup>st</sup> June 2023. Supporting document in form of either purchase order or commissioning report or invoice on or before 1<sup>st</sup> June 2023 is to be submitted.</p> <p>b) Documentary proof in the form of either Purchase Order or Commissioning report or invoice on or before 1<sup>st</sup> June 2023 is to be submitted for previous orders/ supplies to Airlines or MRO Agencies or Defense Services for each type of equipment the tenderer wants to bid for.</p> <p>c) Certificate of satisfactory performance for supplied FMPI Machine preferably from minimum three Airlines or MRO/Component Overhaul Shop/similar large scale industry or Defense Services is to be submitted for each type of equipment being bid for.</p>	<p>PO/Commissioning report/ invoice:</p> <ol style="list-style-type: none"> <li>1.</li> <li>2.</li> <li>3.</li> </ol> <p>PO/Commissioning report/Invoice.</p> <ol style="list-style-type: none"> <li>1.</li> <li>2.</li> <li>3.</li> </ol> <p>Certificates of Satisfactory performance</p> <ol style="list-style-type: none"> <li>1.</li> <li>2.</li> </ol>
2	EMD to be submitted along with Technical Bid	EMD Draft no and date and Bank
3	<p>Tenderer should be a registered company/firm in existence for at least 05 years.</p> <p>OR</p> <p>Consortium not exceeding 03 partners. Each partner of the consortium shall be registered Company/firm in existence for at least past five years.</p> <p>Certificate of Company registration to be provided.</p> <p>Consortium Agreement and along with company registration certificate of partner companies to be provided.</p>	<p>Registration No(s) and year of registration.</p> <p>Consortium Agreement date</p>

4	<p>Minimum Average Annual turnover of the tenderer for the for at least last three financial years i.e. on or before 1st Jan 2023. (as applicable) should be Rs.50 Lakhs or above/ USD equivalent.</p> <p>Copies of Certified Financial Statement for above Mentioned period to be submitted. Performa statement is Not acceptable.</p>	<p>Turnover- year wise (Currency to be reflected)</p> <ol style="list-style-type: none"> <li>1.</li> <li>2.</li> <li>3.</li> </ol> <p>Financial Statement to be attached</p> <ol style="list-style-type: none"> <li>1.</li> <li>2.</li> <li>3.</li> </ol>
5	<p>As on date of submission of the tender, the tenderer or its parent company or subsidiary, or a group company should not have been black listed / debarred by Air India / AIESL/ AIASL or any of the State or Central Government of India or any Organization of State or Central Government of India. Undertaking by the tenderer to be submitted as per Annexure</p>	
6	<p>PAN No. / GST Regn. No.(As applicable)</p>	<ol style="list-style-type: none"> <li>1.PAN</li> <li>2.GST No</li> <li>3. Corresponding details applicable for Foreign bidders</li> </ol>
7	<p>Certified acknowledgement copy of Income Tax returns for three Financial Years for at least last 05 financial years i.e. on or before 1<sup>st</sup> June 2023, (as applicable) duly certified to be submitted.</p> <p>Foreign companies must give relevant tax certificates/tax exemption certificate.</p>	<p>Year wise Income Tax payment/returns details.</p> <ol style="list-style-type: none"> <li>1.</li> <li>2.</li> <li>3.</li> <li>4. As applicable for Foreign Bidders</li> </ol>

- Documents/Certificates in any other languages than English should be submitted along with English translated version duly authenticated.
- Remarks for complying PQC should be as “**Comply**” or “**Non Comply**” only with details of information asked. Noncompliance of any of the above clause or remarks like noted, agreed, ok, etc. is liable for disqualification in PQC.
- Supporting documents/certificate related to PQC should be labeled, countersigned and attached with PQC

## 6. CLARIFICATIONS:-

Amendments and clarifications, if any, to this tender will be hosted on the website of AI ENGINEERING SERVICES LIMITED. AIESL will not intimate the tenderers individually of the same. The tenderers are, therefore, advised to visit the site of where old machine is installed and satisfy itself in all aspects. AIESL website regularly till the date of closing of the tender. The last amendment, if any, will be hosted a minimum of seven days before the closing date of the tender. Bidders will be wholly responsible for installation and commissioning of machine on site of old machine.

### For Technical Queries Contact :

Mr. Sunil Kamde

Sr. AGM - Accessory Overhaul Division

New Engineering complex, AI ENGINEERING SERVICES LTD.

Contact No.:9869036835

E-Mail : [sunil.kamde@aiesl.in](mailto:sunil.kamde@aiesl.in) and [accoh.wr@aiesl.in](mailto:accoh.wr@aiesl.in)

### For Tender Queries Contact :

i. Chaitanya Kumar

Dy GM- Production Planning Manager

New Engineering complex, AI ENGINEERING SERVICES LTD.

Contact No.: 9869625947

E-Mail : [chaitanya.kumar@aiesl.in](mailto:chaitanya.kumar@aiesl.in) and [dgmppc.wr@aiesl.in](mailto:dgmppc.wr@aiesl.in)

## 7. POINT OF CONTACT: -

Single point contact to be provided by the bidder along with email ID and telephone number of the contact person for any clarification during tender process.

**DECLARATION**

(To be given on Company's Letter Head)

Date.....

To  
The GM (ENGG.)  
New Engineering Complex  
AI Engineering Services Limited  
Mumbai – 400099

Dear Sir

Ref: Tender No.....

I/We..... hereby confirm that our Firm/Company /Group/Group Company has not been black listed / debarred by Air India / AIESL or any of the State or Central Government of India or Organization of State or Central Government of India.

**Place:**

**Signature of Tenderer.....**

**Date:**

**Name .....**

**Designation.....**

**Seal/Stamp**

AIESL  
AI ENGINEERING SERVICES LIMITED

## ANNEXURE B

## TECHNICAL SPECIFICATIONS

SR. NO.	DESCRIPTION	UNIT
1	FMPI	1 No
	Equipment model: (SPECIAL DETAILED INSPECTION) As per the specifications	
	<b>Specifications of FMPI equipment</b>	
	6000 Amps in FWDC/4000 amps AC Magnetizing output in contact mode with in-built demagnetizer. Input supply 415v, 50Hz, 1 Phase. (2 Lines of 3 phase) Fabricated frame with splashguard. Stainless steel bath circulation tank and Agitation system Pump and hand spray nozzle. Infinite variable Thyristorized current control Inbuilt power source with solid- state controls 5 turn <b>635</b> mm (25") ID adjustable coil (Rail mounted). Combination shot facility with 0.5 sec duty cycle. 0.5 Sec -2 sec Magnetization facility in manual mode (Contact separate and Coil separate shorts) Double digital ammeter for current readings with retention facility. Inter connecting cables and hoses. FRL unit for compressed air. Footswitch operated Pneumatic Headstock. Rail mounted movable tailstock with mechanical lock. Current assurance indicator. Accommodate job length of 75-2500 mm- (Bed Length), 635 mm (25") diameter. Width of Bench: 650-700 mm Push bar for MAG ON Black hood with exhaust fan for fluorescent inspection.	
	<b>TESTING CHEMICALS AND ACCESSORIES:</b>	
1	Residual Field Indicator (0-20 Gauss Calibrated)	1 No
2	Centrifuge Tube with stand for MG410	1 No
3	U/V Black Light Model : ZB-100F	2 No
4	Head and Tail Stock Steady Mounted Rests	1 set
5	Copper Braided Pads	1 set
6	Small Part Adaptor	1 No
7	DIGITAL UV / White Intensity meter	1 No
8	AS5282 STD TEST RING	1 No
9	Hall effect probe gauss meter	1 No
10	UV LED Torch	2 No.
11	UV Spectacles	3 no.
12	Overhead Mounted Super Flood Light High Intensity 400 W Black Light	1 no.

**PRICE BID****ANNEXURE B****Price Bid Format**

(Envelope 2)

<b>FMPI MACHINE Qty 01</b>	<b>Rates (INR)</b>
a) Item Description, Model	
b) Unit price, Ex-factory (excluding Taxes)	
c) Any other Charges ( eg.Freight/Packaging, customs etc)	
d) Installation & commissioning of <b>New machine</b>	
e) Applicable Duties & Taxes (GST)	
f) Buy Back of Old Machine	
g) Net Amount payable by AIESL	

I. Total amount in words Rs.....:

**NOTE:**

- Rate quoted by local (Indian Bidders) should be INR only.
- Rates should include all taxes payable to authorities
- Whether the quote is inclusive or exclusive of GST, Customs duty, Transportation & Any other charges. If not mentioned clearly, then we will assume your quote inclusive of all.
- Delivery time from the receipt of purchase order till receiving the FMPI Machine is the time frame.' and this will be the condition for any purchase order made.
- Delivery of the FMPI Machine has to be carried out from your side to AIESL, Hangar, Trivandrum - MRO without any delay and this cost must be mentioned clearly in the quote, or else will assume as it is included and also for the picking of old machine from this site.
- All valid Certificates based on category.
- All price quotations must be firm and state when they expire. HSN code, Company GST details are mandatory.
- In case of discrepancy between unit price and total price, the unit price shall prevail.
- In case of discrepancy between figures and words, the price in words shall prevail.
- Award decision for L1 based on " I "

**Date:****Place:****Signature of the Bidder****Name:****Designation:****Mobile:****Seal:**

## ANNEXURE C

## UNDERTAKING

**To,**  
GM (ENGG.)  
New Engineering Complex  
AI Engineering Services Limited  
Mumbai 400099

Sir,

Having examined the bidding documents, I/we undersigned, offer to supply and deliver (description of goods and services) in conformity with the said bidding documents as per the prices given in the price bid. We undertake, if our bid is accepted, to commence and complete delivery of all the items in specified delivery period as mentioned in the tender from the date of receipt of PO/LOI.

I/We agree to abide by this bid for a period of 120 days from the date fixed for bid opening in instructions to bidders and it shall remain binding upon us and may be accepted at any time before the expiration of that period. Until a formal purchase order is prepared and executed, this bid, together with your written acceptance thereof, shall constitute a binding contract between us.

Dated \_\_\_\_\_ day of \_\_\_\_\_ 2023

**Signature of the Bidder**

Name:

Designation:

Mobile:

Seal: